ON THE MOVE INTERIM MANAGEMENT STATEMENTS

JANUARY TO SEPTEMBER 2016



COMPANY PROFILE

GRAMMER AG, Amberg, Germany, specializes in the development and production of components and systems for automotive interiors as well as suspended driver and passenger seats for onroad and offroad vehicles.

In the Automotive Division, we supply headrests, armrests, center console systems and high-quality interior components and operating systems to premium automakers and automotive system suppliers. The Seating Systems Division comprises seats for the truck and offroad seat segments (tractors, construction machinery, forklifts) as well as train and bus seats.

With over 12,000 employees, GRAMMER operates in 20 countries around the world. GRAMMER shares are listed in the SDAX and traded on the Frankfurt and Munich stock exchanges via the electronic trading system Xetra as well as in over-the-counter trading at the Stuttgart, Berlin and Hamburg stock exchanges.

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GRAMMER GROUP WITH CONTINUED VERY POSITIVE BUSINESS PERFORMANCE

In the first nine months of 2016, the GRAMMER Group recorded further high revenue growth, with earnings remaining strong in line with expectations. The third quarter also saw revenue growth and a substantial increase in earnings compared with the previous year, thus making a positive contribution to full-year earnings in 2016. More significant operating and strategic milestones for future profitable growth together with a further increase in enterprise value were achieved. Order receipts and business transactions were also up sharply again. There was a further decline in sales in Brazil due to continued muted conditions in this market.

The GRAMMER Group posted operating EBIT* of EUR 47.6 million in the period from January to September. This was in line with our expectations and within our target corridor for a sustainable increase in enterprise value. It was particularly underpinned by the steady and effective measures aimed at optimizing fixed costs and process structures. The highlights of the GRAMMER Group in the first nine months of 2016 were as follows:

- Very strong 19.8 % growth in revenue to EUR 1,265.3 million in January September 2016
- 67.0 % rise in earnings before interest and taxes (EBIT) to EUR 49.6 million
- Operating EBIT of EUR 47.6 million almost twice as high as in the same period of the previous year
- Substantial 53.3 % growth in net profit to EUR 25.6 million

* The GRAMMER Group defines operating EBIT as EBIT adjusted for valuation-induced currency effects and other exceptional effects.

INTERIM MANAGEMENT STATEMENTS

KEY FIGURES GRAMMER GROUP ACCORDING TO IFRS

| IN EUR M | | |
|-------------------------------------|------------|------------|
| | 01-09 2016 | 01–09 2015 |
| Group revenue | 1,265.3 | 1,056.0 |
| Automotive revenue | 941.1 | 740.9 |
| Seating Systems revenue | 360.6 | 343.4 |
| Income statement | | |
| EBITDA | 85.2 | 58.9 |
| EBITDA-margin (in %) | 6.7 | 5.6 |
| EBIT | 49.6 | 29.7 |
| EBIT-margin (in %) | 3.9 | 2.8 |
| Operating EBIT | 47.6 | 26.7 |
| Profit/loss (-) before income taxes | 36.6 | 25.4 |
| Net profit/loss (-) | 25.6 | 16.7 |

GROUP REVENUE

As of September 30, 2016, the GRAMMER Group posted a further substantial increase in revenue over the same period of the previous year, thus continuing its favorable performance compared with 2015. Group revenue came to EUR 1,265.3 million in the period under review (0I – 09 15: 1,056.0), marking an increase of EUR 209.3 million or 19.8 % over the same period in the previous year. This is due in part to the integration of the REUM Group and also the performance of the Automotive Division whose console business in particular continued to expand sharply. The Seating Systems Division also performed well, posting an encouraging increase in revenue in the first nine months despite the persistent weakness in Brazil and China.

REVENUE BY REGION

The GRAMMER Group continued to grow in all regions with the exception of the Americas. However, its performance in the commercial vehicle markets in China fell short of expectations for market-related reasons. Revenue in the Group's domestic EMEA market climbed substantially by 25.6 % over the previous year to EUR 906.1 million (OI – 09 15: 721.4) due also to the acquisition of the former REUM Group. Given the persistent economic crisis in Brazil, revenue in the Americas contracted again in the third quarter, dropping by EUR 4.9 million in the first nine months of 2016 to EUR 180.1 million (OI – 09 15: 185.0). Despite the more muted economic conditions in China and Japan, revenue in APAC expanded by 19.7 % to EUR 179.1 million (OI – 09 15: 149.6). The appreciable macroeconomic influences in Brazil and China in particular continued to leave traces on the Seating Systems Division for the most part.

GROUP PROFIT

Consolidated earnings before interest and taxes (EBIT) came to EUR 49.6 million as of September 30, 2016, substantially higher than in the same period of the previous year (OI – O9 15: 29.7). What is more, the previous year's figure had been influenced by positive currency translation effects of EUR 3.0 million, whereas currency translation gains came to only EUR 2.0 million in the first nine months of 2016. Signs of the planned operating improvements are clearly visible despite the protracted market weakness in Brazil. This is particularly also reflected in the EBIT margin of 3.9 %, which was up on the same period of the previous year (OI – O9 15: 2.8 %) and also substantially higher than the full-year EBIT margin of 3.0 % recorded in 2015. At EUR 25.6 million (OI – O9 15: 16.7 million), Group net profit was also considerably higher than in the same period of the previous year.

KEY FIGURES GRAMMER GROUP ACCORDING TO IFRS

| IN EUR M | | |
|--|------------|------------|
| | 01–09 2016 | 01-09 2015 |
| Statement of financial position | | |
| Total assets | 1,034.2 | 842.7 |
| Equity | 249.5 | 243.8 |
| Equity ratio (in %) | 24 | 29 |
| Net financial debt | 162.9 | 136.3 |
| Gearing (in %) | 65 | 56 |
| Investments (without acquisitions) | 34.1 | 25.0 |
| Depreciation and amortization | 35.6 | 29.2 |
| Employees (number, as of September 30) | 12,196 | 11,331 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION¹

As of September 30, 2016, the GRAMMER Group had total assets of EUR 1,034.2 million (2015: 992.0). This is equivalent to an increase of EUR 42.2 million compared with the end of 2015 and chiefly reflects the business-related growth in working capital as well as the expansion of strategic finance. The increase over the third quarter of 2015 is primarily due to the acquisition of the REUM Group and the strengthening of the Group's finance.

Whereas non-current assets rose only slightly from EUR 373.6 million at the end of 2015 to EUR 373.7 million, current assets climbed by EUR 42.1 million to EUR 660.5 million. Thus, trade accounts receivable increased from EUR 187.4 million to EUR 227.5 million for business-related reasons due to the sharp growth in revenue. Cash and short-term deposits, which remained strong due to the expansion in strategic financing, contracted slightly to EUR 106.3 million (2015: 127.3). As a result, the proceeds from a bonded loan issued at the end of 2015 for restructuring the maturity profile were reduced in the course of the year as planned.

Equity fell slightly from EUR 253.4 million at the end of 2015 to EUR 249.5 million due to the recognition of actuarial losses from defined benefit pension plans as of the reporting date and the negative effects of currency translation. The recognition of retirement benefit obligations as of the reporting date caused equity to decline by EUR 16.2 million. As total assets increased due to the strategic financing reserve and the changed recognition of retirement benefit obligations as of the equity ratio contracted from 26 % (2015) to 24 %.

Non-current liabilities climbed from EUR 382.7 million at the end of 2015 to EUR 404.9 million, primarily as a result of the revaluation of retirement benefit provisions, which was due solely to the very sharp short-term change in the discount rate compared to December 31, 2015. The GRAMMER Group's net financial liabilities rose slightly over the annual financial statements for 2015 from EUR 155.5 million to EUR 162.9 million.

Current liabilities increased slightly over the end of 2015 from EUR 355.9 million to EUR 379.8 million due to business performance as of the reporting date. This reflects the business-induced increase in current trade accounts payable to EUR 197.0 million (2015: 186.7) and in other current liabilities to EUR 94.6 million (2015: 70.2).

INVESTMENTS

As of September 30, 2016, capital spending by the GRAMMER Group stood at EUR 34.1 million and was thus up on the previous year (01 – 09 15: 25.0). Capital spending was used to expand business activities and to optimize business activities in all regions.

EMPLOYEES

As of September 30, 2016, the GRAMMER Group had a total of 12,196 employees (September 30, 2015: 11,331). The increase is predominantly due to the integration of the REUM Group.

¹ Note on accounting figures: 2015 = December 31, 2015.

AUTOMOTIVE DIVISION

KEY FIGURES AUTOMOTIVE DIVISION

| IN | EUR | M |
|----|-----|---|

| | 01-09 2016 | 01–09 2015 | CHANGE |
|--|------------|------------|-------------|
| Revenue | 941.1 | 740.9 | 27.0% |
| EBIT | 28.4 | 17.5 | 62.3% |
| EBIT-margin (in %) | 3.0 | 2.4 | 0.6%-points |
| Operating EBIT | 28.6 | 16.7 | 71.3% |
| Investments (without acquisitions) | 25.9 | 17.4 | 48.9% |
| Employees (number, as of September 30) | 8,216 | 7,380 | 11.3% |



HEADRESTS



ARMRESTS



CENTER CONSOLES



INTERIOR COMPONENTS

REVENUE

The Automotive Division posted substantial revenue growth in the first nine months of 2016. This was due to the first-time consolidation of the REUM Group as well as further growth from product start-ups in 2015 together with consistently strong demand in the premium segment all around the world. As of September 30, 2016, Division revenue was up 27.0 % or EUR 200.2 million, rising to EUR 941.1 million (OI – O9 15: 740.9). EMEA remained by far the Division's largest region in terms of business volumes, with revenue increasing again substantially in the period under review. This was partially due to the consolidation of the REUM Group as well as organic growth in console business in particular.

Revenue in the Americas climbed marginally by 0.5%. At 22.2%, growth in the Automotive Division's APAC business gained considerable momentum again.

EBIT

Earnings before interest and taxes (EBIT) in the Automotive Division came to EUR 28.4 million in the first nine months of the year (OI – O9 15: 17.5). Moreover, the figure recorded in the previous year had been influenced by positive currency translation effects of around EUR 0.8 million, while negative currency translation effects worth EUR 0.2 million arose in the first nine months of 2016. The Division achieved an EBIT margin of 3.0% in the period under review (OI – O9 15: 2.4). Accordingly, EBIT in the first three quarters of 2016 reflects the preliminary successes of the measures implemented to improve and optimize operating performance.

INVESTMENTS

As of September 30, 2016, capital spending in the Division stood at EUR 25.9 million and was thus higher than in the previous year (OI – O9 15: 17.4) due, among other things, to the consolidation of the REUM Group. It was used to expand business activities.

EMPLOYEES

The headcount in the Automotive Division climbed to 8,216 (September 30, 2015: 7,380). This was due to the consolidation of the REUM Group as well as the expansion of production capacity in Serbia, the Czech Republic, Mexico and China.

SEATING SYSTEMS DIVISION

KEY FIGURES SEATING SYSTEMS DIVISION

IN EUR M

| | 01–09 2016 | 01-09 2015 | CHANGE |
|--|------------|------------|-------------|
| Revenue | 360.6 | 343.4 | 5.0% |
| EBIT | 28.4 | 19.5 | 45.6% |
| EBIT-margin (in %) | 7.9 | 5.7 | 2.2%-points |
| Operating EBIT | 26.1 | 17.7 | 47.5% |
| Investments (without acquisitions) | 5.4 | 6.3 | -14.3% |
| Employees (number, as of September 30) | 3,708 | 3,683 | 0.7 % |

REVENUE

Against the backdrop of continued market contraction in Brazil, the Seating Systems Division achieved a gratifying 5.0 % increase in revenue over the previous year in the first nine months of 2016. In absolute figures, revenue in the Seating Systems Division came to EUR 360.6 million, EUR 17.2 million up on the same period in the previous year. Specifically, revenue in the truck segment dropped marginally due to the persistently weak market conditions in Brazil and the slower Chinese economy. However, this effect was more than made up for by growth in the other segments in Europe and APAC.

EBIT

Earnings before interest and taxes (EBIT) in the Seating Systems Division came to EUR 28.4 million in the first nine months of the year (OI – O9 I5: I9.5). The Division achieved an EBIT-margin of 7.9 % (OI – O9 I5: 5.7). Further improvements to EBIT arose from the slight recovery in the EMEA market and growth in business segments with wider margins.

INVESTMENTS

As of September 30, 2016 capital spending in the Division stood at EUR 5.4 million, thus falling slightly short of the previous year (01 – 09 16: 6.3). Capital spending particularly focused on the United States and China.

EMPLOYEES

As of September 30, 2016, the Seating Systems Division had a total of 3,708 employees, i.e. more or less unchanged over the previous year (September 30, 2015: 3,683).



OFFROAD Driver seats for commercial vehicles (agricultural machinery, construction machinery, forklifts)



TRUCK & BUS Driver seats for trucks and buses



RAILWAY Passenger seats, driver seats

RISKS/OPPORTUNITIES

The opportunities and risks which we describe in detail in the Management Report of the Annual Report for the fiscal year ended December 31, 2015 continue to apply at this stage. We are observing market trends in Brazil as well as the ongoing public discussion on exhaust gas emissions critically.

OUTLOOK

On the basis of our macroeconomic assessment, we assume that the comments made in the 2015 Group Management Report still apply. We continue to anticipate a challenging and volatile environment in which political uncertainties have recently intensified again appreciably. Despite this, we expect the GRAMMER Group's business to remain very strong for the remaining months. The pace of growth will be slightly slower than in the first half of 2016 due to seasonal effects, reduced project revenue and the possible impact of volatile markets in connection with the political instabilities referred to above.

Accordingly, we expect full-year revenue of the GRAMMER Group (including the REUM Group) to rise by over 15 % over the previous year to more than EUR 1.66 billion in 2016. At over EUR 60 million, Group EBIT will also be very substantially up on the previous year. This places the GRAMMER Group firmly in its target corridor for a further sustained increase in revenue and profitability over the next few years.

This assessment is based on current forecasts for the global economy, our main sell-side markets and customers as well as underlying economic and political conditions. Moreover, the GRAMMER Group's business may also deviate from the forecast as a result of the factors described in the risk and opportunity report in the 2015 Annual Report. We are observing the possible impact of the recent political developments very closely but are not yet able to assess them conclusively at this stage.

FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements based on current assumptions and estimates by GRAMMER's management of future trends. Such statements are subject to risks and uncertainties which GRAMMER can neither estimate nor influence with any precision, e.g. future market conditions and the macroeconomic environment, the behavior of other market participants, the successful integration of newly acquired companies, the materialization of expected synergistic benefits and government actions. If any of these or other factors of uncertainty or imponderabilities occur or if any of the assumptions on which these statements are based prove to be incorrect, actual results could differ materially from the results expressed or implied in these statements. GRAMMER neither intends nor is under any obligation to update any forward-looking statements in the light of any changes occurring after the publication of this document.

RESPONSIBILITY STATEMENT

To the best of our knowledge, and in accordance with the applicable reporting principles for financial reporting, the consolidated financial statements/interim financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the management report of the Group includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group.

FINANCIAL INFORMATION

GRAMMER GROUP KEY FIGURES ACCORDING TO IFRS

| IN EUR M | | |
|--|-----------------------|-----------------------|
| | 01-09 2016 | 01-09 2015 |
| Group revenue | 1,265.3 | 1,056.0 |
| Automotive revenue | 941.1 | 740.9 |
| Seating Systems revenue | 360.6 | 343.4 |
| Income Statement | | |
| EBITDA | 85.2 | 58.9 |
| EBITDA-margin (in %) | 6.7 | 5.6 |
| EBIT | 49.6 | 29.7 |
| EBIT-margin (in %) | 3.9 | 2.8 |
| Operating EBIT | 47.6 | 26.7 |
| Profit/loss (-) before income taxes | 36.6 | 25.4 |
| Net profit/loss (-) | 25.6 | 16.7 |
| Statement of financial position | | |
| Total assets | 1,034.2 | 842.7 |
| Equity | 249.5 | 243.8 |
| Equity ratio (in %) | 24 | 29 |
| Net financial debt | 162.9 | 136.3 |
| Gearing (in %) | 65 | 56 |
| Investments (without acquisitions) | 34.1 | 25.0 |
| Depreciation and amortization | 35.6 | 29.2 |
| Employees (number, as of September 30) | 12,196 | 11,331 |
| Key share data | september 30, 2016 | september 30, 2015 |
| Share price (Xetra closing price in EUR) | 53.93 | 20.45 |
| Market capitalization (in EUR m) | 622.6 | 236.1 |
| Earnings per share (basic/diluted, in EUR) | 2.27 | 1.48 |

CONSOLIDATED STATEMENT OF INCOME

JANUARY 1 - SEPTEMBER 30 OF THE RESPECTIVE FINANCIAL YEAR

| EUR K | | |
|---|------------|------------|
| | 01–09 2016 | 01–09 2015 |
| Revenue | 1,265,347 | 1,055,954 |
| Cost of sales | -1,115,513 | -944,685 |
| Gross profit | 149,834 | 111,269 |
| Selling expenses | -27,587 | -22,938 |
| Administrative expenses | -78,658 | -68,718 |
| Other operating income | 5,999 | 10,066 |
| Earnings before interest and taxes (EBIT) ¹ | 49,588 | 29,679 |
| Financial income | 1,118 | 876 |
| Financial expenses | -9,917 | -7,980 |
| Other financial result | -4,234 | 2,862 |
| Profit/loss (-) before income taxes | 36,555 | 25,437 |
| Income taxes | -10,966 | -8,759 |
| Net profit/loss (-) | 25,589 | 16,678 |
| Of which attributable to: | | |
| Shareholders of the parent company | 25,438 | 16,575 |
| Non-controlling interests | 151 | 103 |
| Net profit/loss (-) | 25,589 | 16,678 |
| Earnings per share | | |
| Basic/diluted earnings/loss (-) per share in EUR | 2.27 | 1.48 |
| ¹ Operating profit/loss (–) is now referred to as earnings before interest and taxes (EBIT). | | |

¹ Operating profit/loss (-) is now referred to as earnings before interest and taxes (EBIT).

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

JANUARY 1 - SEPTEMBER 30 OF THE RESPECTIVE FINANCIAL YEAR

| EUR K | 01-09 2016 | 01-09 2015 |
|--|------------|------------|
| | | |
| Net profit/loss (-) | 25,589 | 16,678 |
| Amounts not to be recycled in income in future periods | | |
| Actuarial gains/losses (-) from defined benefit plans | | |
| Gains/losses (-) arising in the current period | -23,083 | 8,661 |
| Tax expenses (–)/Tax income | 6,925 | -2,520 |
| Actuarial gains/losses (-) from defined benefit plans (after tax) | -16,158 | 6,141 |
| Total amount not to be recycled in income in future periods | -16,158 | 6,141 |
| Amounts recycled in income in future periods | | |
| Gains/losses (–) from currency translation of foreign subsidiaries | | |
| Gains/losses (–) arising in the current period | -691 | -841 |
| Gains/losses (–) from currency translation of foreign subsidiaries (after tax) | -691 | -841 |
| Gains/losses (–) from cash flow hedges | | |
| Gains/losses (–) arising in the current period | -1,448 | -327 |
| Less transfers recognized in the Income Statement | 228 | 720 |
| Tax expenses (–)/Tax income | 305 | -139 |
| Gains/losses (–) from cash flow hedges (after tax) | -915 | 254 |
| Gains/losses (–) from net investment in foreign operations | | |
| Gains/losses (–) arising in the current period | -3,759 | -1,719 |
| Gains/losses (–) from net investment in foreign operations (after tax) | -3,759 | -1,719 |
| Total amount to be recycled in income in future periods | -5,365 | -2,306 |
| Other comprehensive income | -21,523 | 3,835 |
| Total comprehensive income (after tax) | 4,066 | 20,513 |
| Of which attributable to: | | |
| Shareholders of the parent company | 3,922 | 20,425 |
| Non-controlling interests | 144 | 88 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS OF SEPTEMBER 30, 2016 AND DECEMBER 31, 2015

ASSETS

EUR K september 30, december 31, 2016 2015 Property, plant and equipment 220,992 221,109 Intangible assets 85,748 90,856 Other financial assets 3,915 4,038 Income tax assets 0 11 Deferred tax assets 59,362 53,852 3,707 Other assets 3,707 Non-current assets 373,724 373,573 Inventories 154,843 145,905 Trade accounts receivable 227,536 187,376 Other current financial assets 140,255 127,086 Short-term income tax assets 5,477 6,272 Cash and short-term deposits 106,327 127,300 Other current assets 26,016 24,440 Current assets 660,454 618,379 Total assets 1,034,178 991,952

EQUITY AND LIABILITIES

| EUR K | | |
|---|-----------------------|----------------------|
| | SEPTEMBER 30, 2016 | december 31, 2015 |
| Subscribed capital | 29,554 | 29,554 |
| Capital reserve | 74,444 | 74,444 |
| Own shares | -7,441 | -7,441 |
| Retained earnings | 216,725 | 199,698 |
| Accumulated other comprehensive income | -65,148 | -43,632 |
| Equity attributable to shareholders of the parent company | 248,134 | 252,623 |
| Non-controlling interests | 1,336 | 800 |
| Equity | 249,470 | 253,423 |
| Non-current financial liabilities | 216,643 | 218,707 |
| Trade accounts payable | 2,391 | 1,325 |
| Other financial liabilities | 5,110 | 6,814 |
| Other liabilities | 103 | 54 |
| Retirement benefit obligations | 148,885 | 123,419 |
| Deferred tax liabilities | 31,779 | 32,359 |
| Non-current liabilities | 404,911 | 382,678 |
| Current financial liabilities | 52,556 | 64,128 |
| Current trade accounts payable | 196,965 | 186,714 |
| Other current financial liabilities | 5,162 | 5,028 |
| Other current liabilities | 94,614 | 70,193 |
| Current income tax liabilities | 8,448 | 11,066 |
| Provisions | 22,052 | 18,722 |
| Current liabilities | 379,797 | 355,851 |
| Total liabilities | 784,708 | 738,529 |
| Total equity and liabilities | 1,034,178 | 991,952 |

CONSOLIDATED STATEMENT OF CASH FLOW

JANUARY 1 - SEPTEMBER 30 OF THE RESPECTIVE FINANCIAL YEAR

| EUR K | | |
|--|------------|------------|
| | 01-09 2016 | 01-09 2015 |
| 1. Cash flow from operating activities | | |
| Profit/loss (–) before income taxes | 36,555 | 25,437 |
| Reconciliation of earnings before tax with cash flow from operating activities | | |
| Depreciation of property, plant and equipment | 26,396 | 22,644 |
| Amortization of intangible assets | 9,240 | 6,539 |
| Gains (–)/losses from the disposal of assets | 509 | 15 |
| Other non-cash changes | 1,766 | -2,441 |
| Financial result | 13,033 | 2,826 |
| Changes in operating assets and liabilities | | |
| Decrease/increase (-) in trade accounts receivable and other assets | -55,599 | -29,886 |
| Decrease/increase (-) in inventories | -8,938 | -8,921 |
| Decrease (-)/increase in provisions and pension provisions | -3,260 | -2,135 |
| Decrease (-)/increase in accounts payable and other liabilities | 35,098 | -21,107 |
| Income taxes paid | -11,815 | -7,142 |
| Cash flow from operating activities | 42,985 | -14,171 |
| 2. Cash flow from investing activities | | |
| Purchases | | |
| Purchases of property, plant and equipment | -30,018 | -22,215 |
| Purchases of intangible assets | -4,088 | -2,750 |
| Disposals | | |
| Disposals of property, plant and equipment | 291 | 376 |
| Disposals of intangible assets | 0 | 1 |
| Disposals of financial assets | 139 | 65 |
| Interest received | 1,118 | 877 |
| Government grants received | 0 | 3,741 |
| Cash flow from investing activities | -32,558 | -19,905 |
| 3. Cash flow from financing activities | | |
| Dividend payments | -8,427 | -8,462 |
| Payments received from raising financial liabilities | 45,068 | 35,013 |
| Payments made for the settlement of financial liabilities | -53,660 | -6,825 |
| Decrease (–)/increase in lease liabilities | -1,537 | -1,329 |
| Interest paid | -7,800 | -5,773 |
| Cash flow from financing activities | -26,356 | 12,624 |
| 4. Cash and cash equivalents at end of period | | |
| Net changes in cash and cash equivalents (sub-total of items 1–3) | -15,929 | -21,452 |
| Cash and cash equivalents as of January 1 | 122,256 | 82,404 |
| Cash and cash equivalents as of September 30 | 106,327 | 60,952 |
| 5. Analysis of cash and cash equivalents | | |
| Cash and short-term deposits | 106,327 | 60,952 |
| Bank overdrafts | 0 | 0 |
| Cash and cash equivalents as of September 30 | 106,327 | 60,952 |

GRAMMER GROUP KEY FIGURES ACCORDING TO IFRS – QUARTERLY OVERVIEW

| IN EUR M | | | | |
|--|---------|---------|-----------------------|-----------------------|
| | Q3 2016 | Q3 2015 | 01-09 2016 | 01–09 2015 |
| Group revenue | 404.7 | 345.8 | 1,265.3 | 1,056.0 |
| Automotive revenue | 306.1 | 246.0 | 941.1 | 740.9 |
| Seating Systems revenue | 110.1 | 110.3 | 360.6 | 343.4 |
| Income Statement | | | | |
| EBITDA | 25.4 | 14.8 | 85.2 | 58.9 |
| EBITDA-margin (in %) | 6.3 | 4.3 | 6.7 | 5.6 |
| EBIT | 13.2 | 5.1 | 49.6 | 29.7 |
| EBIT-margin (in %) | 3.3 | 1.5 | 3.9 | 2.8 |
| Operating EBIT | 11.8 | 8.7 | 47.6 | 26.7 |
| Profit/loss (–) before income taxes | 6.2 | 4.1 | 36.6 | 25.4 |
| Net profit/loss (–) | 4.3 | 3.1 | 25.6 | 16.7 |
| Statement of financial position | | | | |
| Total assets | 1,034.2 | 842.7 | 1,034.2 | 842.7 |
| Equity | 249.5 | 243.8 | 249.5 | 243.8 |
| Equity ratio (in %) | 24 | 29 | 24 | 29 |
| Net financial debt | 162.9 | 136.3 | 162.9 | 136.3 |
| Gearing (in %) | 65 | 56 | 65 | 56 |
| Investments (without acquisitions) | 14.2 | 9.1 | 34.1 | 25.0 |
| Depreciation and amortization | 12.2 | 9.7 | 35.6 | 29.2 |
| Employees (number, as of September 30) | | | 12,196 | 11,331 |
| Key share data | | | september 30, 2016 | september 30, 2015 |
| Share price (Xetra closing price in EUR) | | | 53.93 | 20.45 |
| Market capitalization (in EUR m) | | | 622.6 | 236.1 |
| Earnings per share (basic/diluted, in EUR) | | | 2.27 | 1.48 |

FINANCIAL CALENDAR 2017 AND TRADE FAIR DATES 2016¹

IMPORTANT DATES FOR SHAREHOLDERS AND ANALYSTS

| Annual Report 2016 | March 29, 2017 |
|--|-------------------|
| Annual analyst and press conference for 2016 | March 29, 2017 |
| Interim Management Statements, first quarter of 2017 | May 10, 2017 |
| Interim Financial Report, second quarter and first half 2017 | August 9, 2017 |
| Interim Management Statements, third quarter of 2017 | November 13, 2017 |

IMPORTANT TRADE FAIR DATES

| All dates are tentative and subject to change. Subject to change without notice | , |
|---|------------------------|
| Bauma China 2016, Shanghai, China | November 22 – 25, 2016 |
| METS 2016, Amsterdam, Netherlands | November 15 – 17, 2016 |
| EIMA 2016, Bologna, Italy | November 9 – 13, 2016 |
| | |

¹ All dates are tentative and subject to change. Subject to change without notice.

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